



DragonFlyPads business

Build and operate the first grid of ultra-connected landing pads for drones, a hybrid solution between a mini airport and a service stations (Vertipads) to service commercial drone operators.

DragonFlyPads business model

Drone operations: blue light services, security and surveillance, ecology, and parcel delivery will grow exponentially with the rapid development of drone technologies and implementation of the European U-Space regulations in 2023.

DragonFlyPads stands out from the more classic drone players by positioning itself not as a drone manufacturer or software (UTM) developer but by the response to the universal need for infrastructure by rolling out a network of connected and secure Vertipads. These infrastructures, which are an essential element to the development of the drone industry, have been forgotten, however, as for telecoms, road or air transport, they are an essential point of passage for the development of drone services.

Dragonflypads differentiates itself by a solution of secure, modular, ecological and mobile vertiports, totally agnostic regardless of operator or drone. DragonFlyPads has developed a proprietary software that covers the internal management of automated Vertipads operations (battery recharging, storage, cargo unloading, parking etc), a proprietary reservation system for drones, and a system for managing take-off and landing operations in conjunction with drone operators.

The business model is based on a fee for service use and subscription fee. These revenues will be supplemented later by maintenance, recharging, planning and parking services, as well as sale and rental of vertiports together with date linked services.

DragonFlyPads goal is to be amongst top 3 drone infrastructure players in Europe, and top 10 in the world, with a potential turnover of 250 M Euros in 2030.

Number of employees: 5

Company creation date: September 2020

Founding Partners DragonFlyPads:

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Mr Eric Gauthier

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POC on Rungis International Market (Paris) in October 2021, over 200 successful surveillance and cargo flights conducted from our Vertiport, using both our hardware and software and in a complex urban environment.

LinkedIn :

<https://www.linkedin.com/company/72188480/admin/>

Video presentation:

<https://www.linkedin.com/feed/update/urn:li:activity:6886583091909984256>

History of DragonFlyPads fundraising :

2021: 150K partners and family & friends.

2020 : 273 K Innov'up subsidy from the Ile de France region.

Capital sought: short and medium term 5 - 20 M€.

Currently raising funds (seed) for 1.5 M Euros.



Contact:

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